

## UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED ON DECEMBER 31, 2007

Rs. In Crores

| S.<br>No. | Particulars  | Three Months<br>Ended Dec 31,<br>2007 | Three Months<br>Ended Dec 31,<br>2006 | Nine Months<br>Ended Dec 31,<br>2007 | Nine Months<br>Ended Dec 31,<br>2006 | Year Ended<br>March 31, 2007<br>(Audited) |
|-----------|--|---------------------------------------|---------------------------------------|--------------------------------------|--------------------------------------|---|
|           |  |                                       |                                       |                                      |                                      |   |
| 1         | Net Sales  | 1382.14                               | 1260.45                               | 3908.05                              | 3445.31                              | 4910.83                                   |
| 2         | Other Income   | 20.13                                 | 16.68                                 | 72.82                                | 41.98                                | 61.46                                     |
| 3         | Total Income (1+2)   | 1,402.27                              | 1,277.13                              | 3,980.87                             | 3,487.29                             | 4,972.29                                  |
| 4         | Total Expenditure  - Decrease / (Increase ) in stock  - Raw Materials Consumed | (30.80)<br>135.71                     | 3.99<br>103.72                        | (47.09)<br>373.15                    | (7.02)<br>279.67                     | 32.54<br>392.99                           |
|           | - Purchases of Finished Goods  | 0.01                                  | 49.02                                 | 13.67                                | 98.95                                | 182.43                                    |
|           | - Payment to & Provision for Employees   | 43.61                                 | 31.54                                 | 120.18                               | 88.46                                | 117.22                                    |
|           | - Power & Fuel   | 323.89                                | 289.33                                | 884.11                               | 823.36                               | 1,138.32                                  |
|           | - Freight & Handling Expenses  | 236.73                                | 215.06                                | 685.50                               | 610.43                               | 882.66                                    |
|           | - Depreciation   | 58.32                                 | 57.10                                 | 172.23                               | 166.19                               | 226.25                                    |
|           | - Other Expenditure  | 204.50                                | 187.57                                | 646.95                               | 542.17                               | 746.86                                    |
|           | Total Expenditure  | 971.97                                | 937.33                                | 2848.70                              | 2602.21                              | 3719.27                                   |
| 5         | Interest   | 17.44                                 | 20.16                                 | 56.35                                | 66.49                                | 86.83                                     |
| 6         | Profit / (Loss) before Tax Expenses (3) - (4+5)                                | 412.86                                | 319.64                                | 1,075.82                             | 818.59                               | 1,166.19                                  |
| 7         | Tax Expenses - Current tax - Deferred tax - Fringe Benefit Tax                 | 117.00<br>14.85<br>1.52               | 102.43<br>3.47<br>1.28                | 320.00<br>27.00<br>4.09              | 276.43<br>(11.46)<br>2.88            | 396.00<br>(16.70)<br>4.61                 |
| 8         | Net Profit / (Loss) (6-7)  | 279.49                                | 212.46                                | 724.73                               | 550.74                               | 782.28                                    |
| 9         | Paid-up equity share capital (Face Value Rs. 10/- Per Share)                   | 124.49                                | 124.49                                | 124.49                               | 124.49                               | 124.49                                    |
| 10        | Reserves   |                                       |                                       |                                      |                                      | 1639.29                                   |
| 11        | Basic Earnings Per Share ( Rupees ) Diluted Earnings Per Share ( Rupees )      | 22.45<br>22.44                        | 17.07<br>17.07                        | 58.22<br>58.20                       | 44.24<br>44.24                       | 62.84<br>62.84                            |
|           | Public Shareholding: - Number of Shares ('000s) - Percentage of Shareholding   | 56,796<br>45.62%                      | 58,760<br>47.20%                      | 56,796<br>45.62%                     | 58,760<br>47.20%                     | 58,117<br>46.69%                          |

## Notes:

- 1 The Company is engaged mainly in one primary segment viz. Cement Business. The Company's manufacturing operations are solely situated in India.
- 2 The figures of the previous year / period have been regrouped wherever necessary.
- 3 During the three months ended December 31, 2007, 1 investor complaint was received, which has been attended by the Company. No complaints were pending at the beginning or at the end of the quarter.
- 4 The above results have been reviewed by the Audit Committee and thereafter approved by the Board of Directors at their meeting held on January 19, 2008. The statutory auditors have performed a limited review of the financial results for the nine months ended December 31, 2007.

For and on behalf of the Board of Directors

Mumbai Date:- January 19, 2008 S. Misra Managing Director

**UltraTech Cement Limited** 

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